FRAMEWORK OVERVIEW

The HealthTrust Europe (HTE) Information Communication Technology (ICT) Solutions framework for the provision of enterprise level ICT solutions; for IT hardware products, software, programs, applications, associated products, services and support has been created to deliver the most cost effective and simplest route to market for your IT requirements whatever they may be. The framework is split across just two Lots to help simplify your purchases for hardware and software and allow easy identification of the most suitable suppliers for your end to end solutions.

This framework agreement seeks to satisfy the requirements of Public Sector Contracting Authorities to procure either commodity hardware, software or both, via a preferred Direct Award process. It also provides a facility to procure bespoke IT hardware and / or software solutions through appropriate benchmarking or further competition procedures, where applicable, for single beneficiaries or for those organisations looking to share services across several beneficiaries.

The two Lots provide customers with the widest possible choice of solutions through direct manufacture or reseller suppliers. It is extremely easy to access, free to use, with no commitment and fully supported by our expert procurement team. A simple phone call can get you onto the framework and purchasing your direct awarded solution or, if required you can go on to conduct a fully OJEU compliant procurement process. We offer competitive prices for goods and services based on our consortium volume leverage, which enables you to purchase your solution with confidence.

- Free to access and easy to use
- Direct Award
- Consortium volume and market relative pricing
- Highest quality, market leading brands with the widest range of services and support
- Time and operational resource associated cost saving benefits
PRODUCTS / SERVICES INCLUDED

A brief overview of the categories, products and services available through the Lots (not exhaustive - please contact us for more details on the products and services available):

Lot 1 – IT Hardware; Enterprise Level Solutions, Operating Software, Associated Products, Services and Support.
- Client Devices
- Peripherals
- Furniture, Mounts & Workstations
- Servers, Storage
- Networking
- Housing & Power
- Operating Software
- Security
- Services and Support
- Insurances
- Cloud Services
- All-in-one and Hybrid Devices
- Desktops & Laptops
- Tablets
- Telephones & Pagers
- Printers and Consumables
- Carts & Power Solutions
- Mounting solutions
- Rack, Tower, Virtual Servers
- DAS / NAS / Virtual Storage
- Network Points and Cabling
- Routers and Switches
- Client Management, Mobile Device Management
- Consultancy
- Disposals, Recycling and Destruction
- Installation
- IT as a Service

Lot 2 – IT Software; Enterprise Level Software, Programs, Applications, Development, Associated Products, Services and Support.
- Programmes and Applications
- Development
- Commodityised, Off-the-Shelf Solutions
- Industry Specific Software
- Specialist Solutions
- Accounting and Financial Software
- Administration and Management Software
- Admissions & Check In
- CAD Software
- Communication, Multimedia & Entertainment Software
- Consultancy, Auditing and Testing
- CRM Software (Customer Relationship Management)
- Dictation, Transcript and Speech Recognition
- Educational & Training Software & Systems
- EMR (Electronic Medical Records)
- HIS (Hospital Information Systems)
- Interfacing Software and Development
- Mobile Applications Development, Deployment & Software
- Networking Software
- PACS (Picture Archiving & Communication Systems)
- Prescription Management
- Records Management
- RIS (Radiology Information Systems)
- Software Development
- SRM Software (Supplier Relationship Management)
- Stock & Sales Management Software
- VNA (Vendor Neutral Archiving)
- Workflow Systems & Software
FRAMEWORK SUPPLIERS

We have appointed market-leading providers to our framework and we are very proud and pleased to work with the suppliers listed below:

- Dell is an Original Equipment Manufacturer (OEM) a leading provider of technology solutions.
- All other providers are market-leading Value Added Resellers (VAR’s) which means they are vendor neutral and able to supply alternative brands. They can also provide Dell products.
- Insight, Softcat and Specialist Computer Centre provide a huge range of software solutions in addition to their hardware range, from commoditised off-the-shelf solutions to full, bespoke developments.
- All providers work with partner sub-contractors – please call to discuss your current arrangements so we can find a solution that fits your needs.

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Lot 1 IT Hardware</th>
<th>Lot 2 IT Software</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dell Corporation Ltd</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Insight Direct (UK) Ltd</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>Misco UK Ltd</td>
<td>✓</td>
<td>×</td>
</tr>
<tr>
<td>Softcat Ltd</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>Software Box Ltd</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>Specialist Computer Centre Ltd (SCC)</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>XMA Ltd</td>
<td>✓</td>
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</tbody>
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**Framework Status Key:**  
- Provider Awarded ✓  
- Provider not Awarded ×  

The table below details the Contract References applicable for each of the providers on the framework for each Lot. Contract References should be added to your Purchase Order (PO) to the supplier when completing your procurement, to ensure audit compliance.

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Lot 1 IT Hardware</th>
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<tbody>
<tr>
<td>Dell Corporation Ltd</td>
<td>HTE-01522.1</td>
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<tr>
<td>Insight Direct (UK) Ltd</td>
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<td>Softcat Ltd</td>
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</tr>
<tr>
<td>XMA Ltd</td>
<td>HTE-01528.1</td>
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# KEY BENEFITS

**Free to use and easy to access:**
There is no access charge made for using the framework agreement. With a simple sign up process, you can enjoy the benefits of IT purchasing through HTE, faster than ever before – you can work directly with the providers you *want* to use.

**Range:**
This framework enables you to access an unrivalled range of both IT hardware and software over just two Lots. It provides the broadest offer of competitively priced services and goods, meeting your complete IT hardware, software, service and support requirements.

**Compliance:**
The framework agreement was procured in accordance with OJEU Public Contract Regulations and therefore, offers a compliant route to market whereby minimal resource is required to identify the most economically advantageous provider.

**Reporting and Audit Trail:**
Framework suppliers can issue summary or comprehensive reporting, providing transparency of goods or services procured. All transactional activity is auditable to ensure governance requirements are met and exceeded.

**Standardisation and rationalisation:**
Framework agreement providers have experience in supplying goods and services across the full spectrum of the public sector. They can therefore offer their guidance and expertise on how specifications and processes can be standardised and rationalised to achieve additional cost and efficiency savings.
ACCESS TO THE FRAMEWORK

HTE’s ICT Solutions Framework for IT Hardware, Software, Services and Support, may be utilised by all public sector bodies and any similar private sector organisations in the UK, which includes:

- Central Government departments and their executive agencies
- Non-Departmental Public Bodies (NDPBs)
- National Health Service (NHS)
- Health boards, NHS Trusts, Community Health Councils and other constituent bodies of the NHS in Wales
- NHS Scotland and its constituent bodies
- Health and its constituent bodies
- Health and Social Care Trusts, Health agencies and other constituent bodies of the NHS in Northern Ireland.
- Local Authorities and Councils
- Police Forces
- Fire and Ambulance Services and other emergency response organisations
- Educational Establishments through to Higher Education providers
- Registered Local Landlords (RSLs)
- Registered Charities
- Devolved and other administrations within the British Isles
- Her Majesty’s Prison Service
- The Ministry of Defense

Please contact us if you are unsure as to whether or not you can use this agreement.

This framework provides customers with the widest, unrestricted choice of manufacturers and technologies and is free to access and easy to use, through either Direct Award or, if required, a fully managed further competition process. In some cases, you may even be able to continue working with your incumbent supplier.

Direct Award can be made on the basis that your organisation is able to identify the most economically advantageous provider without conducting a further competition. The framework agreement award criteria is used to determine the highest scoring capable provider but the criteria weightings are flexible and therefore, can be determined by your organization to meet your needs.

Where further competition is required in order to identify the most economically advantageous provider against your specific needs, HTE will work in close partnership with your organisation to ensure that you are able to explore the most relevant procurement route, allowing you to obtain the outcome that best suits your circumstances. You may engage the market prior to going to competition in order to help you gather knowledge and understanding from the industry experts, so that when you compete your requirements, your procurement delivers the very best solution regarding the technology and price available.
FAQS

• How does the framework work?
  This framework enables you to engage the UK’s best IT providers to deliver your ICT requirements whether they are for hardware, software, services and support, or a combination of these, without running a lengthy and expensive procurement exercise – because we’ve already gone through an OJEU compliant procurement process. HTE’s framework gives you instant access to the largest range of commoditised and specialist solutions available, with a quick and simple sign-up process which gets your solutions delivered faster.

• How can I be sure that this framework agreement can be used by my organisation and that we can remain compliant?
  The framework agreement was publicly advertised in the Official Journal of the European Union (2015/S 022-035317) on 31st January 2015 under the restricted procedure. A copy of the OJEU notice can be obtained by contacting our Customer Care team on telephone 0845 887 5000 or email customercare@htepg.com

• How quickly can I get access to the framework?
  You can transact immediately. Contact our Customer Care team directly on 0845 887 5000 or email: customercare@htepg.com to request participation on the relevant contracts:
  Lot 1 – IT Hardware.
  Lot 2 – IT Software.
  The participation process takes only a few minutes and you can then place your order direct with the supplier, quoting the contract reference on your Purchase Order relevant to the supplier you wish to transact with. You will only need to request participation once and your access to the framework will last for the entire life of the contract.

• If I am using a supplier under another framework which is due to expire, or don’t have access to any frameworks, can I access this framework without undertaking a selection process?
  Yes, this contract is free to use and providers can be awarded directly by following the award procedure. Contact our Customer Care team on 0845 887 5000 or email customercare@htepg.com in order to arrange participation on the framework. Our Category Specialist will help you establish the most relevant procurement process and even guide you through the entire further competition process if required. For information on any of our other framework agreements, including Free to Access, please go to www.healthtrusteurope.com to see how else we can save you time and money

Further Information
For further information regarding this framework agreement, or for details on how to become a member of HealthTrust Europe to enjoy access to all of our agreements, please speak to your HealthTrust Europe Account Manager, contact our Customer Care team on 0845 887 5000 or email customercare@htepg.com, or alternatively, visit www.healthtrusteurope.com